



THE EXECUTIVE NETWORK OF SEATTLE  
CONVERSATION · CONNECTION · CONTRIBUTION

## THE EXECUTIVE NETWORK OF SEATTLE (TENS)

### ***Who we are (mission statement)***

*We are a community of executives who actively engage and support each other in the pursuit of professional and personal development through a variety of forums that continually strengthen our relationships with each other and the greater community. TENS is a voluntary, non-profit organization focused on conversation, connection and contribution.*

### ***What we do (how we achieve our mission)***

**Professional & Personal Development** – We promote the continuing professional and personal development of our members. We achieve this through speaker presentations, member workshops, special interest groups, and by distributing timely and practical information through our web site and conversations.

**Business Development** – We enthusiastically assist fellow members in achieving their goals and find ways to make our thinking and connections valuable to the community. Members may need a specific expertise, advice on business development, an introduction, a resource or a second opinion. We keep each other in mind when we see business opportunities or can make valuable business connections.

**Career Management** – We actively assist members in transition whether they are seeking an executive position, developing a consulting practice, purchasing a company or starting a new venture. We are a broad-based, cross-functional network of trusted contacts and resources. We are continuously looking for career opportunities that may be of interest to our fellow members. We are sensitive to the personal challenges of career management and provide support and encouragement.

**Social Activities** – We recognize the value of social interaction and relationship development. We encourage formal and informal social events.

**Extended Networking** – We continue to develop our personal and professional network beyond TENS, based on our individual interests and needs. We are proactive in connecting with leaders in business, government, education and professional organizations. We share our expertise, resources and network of contacts as a service to the community. We enlist all members in our quest to continuously improve the quality, depth, breadth, and diversity of our conversations.

**Commitment to TENS** – We commit to actively contribute to TENS' operational, strategic and tactical activities and initiatives, to ensure a smoothly functioning, sustainable and growing organization.

**Code of Conduct** – As members and office holders of the organization we commit to respect, solicit and consider the opinions and ideas of all members.



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## TENS Organizational Structure

### *TENS Board of Directors*

Position	Quantity	Note
President	1	
Programs Co-Chairs	2	Member committee volunteers to assist
Operations Co-Chairs	2	Member committee volunteers to assist
Membership Co-Chairs	2	Member committee volunteers to assist
Treasurer	1	Primary signer on TENS checking account, has admin access to TENS website and PayPal account, etc.
Secretary	1	Backup to Treasurer
Past President	1	
Total	10	

### *Monthly Meetings*

Type	# per Year	Note
Annual Meeting	1	Members-only discussion of internal issues, housekeeping, vote to elect the TENS board of directors for the following year, etc. <i>November</i>
Social	2	<i>July and December</i>
Program	9	Speaker(s), discussion, etc. <i>Jan, Feb, Mar, Apr, May, Jun, Aug, Sep, Oct</i>
Total	12	

### TENS Dues Schedule

TENS dues are collected annually, according to employment status, and may be paid semi-annually if desired. New members pay a one-time \$50 initiation fee, and prorated annual dues.

Employment Category	If paid in full by Jan 31	After Jan 31	Semi-Annual (Jan, Jun)
Employed, regular	\$195	\$220	\$110
Employed, consultant	\$195	\$220	\$110
In-Transition	N/A	N/A	\$40
Out-of-Area	\$25	\$25	N/A

Non-payment of dues is considered delinquent after 60 days, and membership is suspended after 90 days. Dues must be current to register for and attend TENS functions.

## **Membership Requirements:**

The Executive Network of Seattle (TENS) consists of members who satisfy a set of particular requirements designed to ensure within the membership a caliber of engaged dialogue reflective of those who share a common level of executive experience, interest in cohesive fellowship and shared learning, and involvement with their community.

An interested candidate who does not meet the specific requirements below but has substantial experience and knowledge in areas relevant to the TENS dialogue, and an interest in both sharing and learning with us, is welcome to engage with us and see if there is a mutually beneficial fit.

**Experience Requirements:** Built around a substantial base of executive and management experience that includes:

1. A minimum of 10 years direct management experience AND
2. A minimum of 2 years executive experience as a corporate officer/board member; entrepreneur/founder; senior corporate manager, director level/management consultant; or elected public official AND
3. Direct responsibility for executive functions including planning, organizing, staffing, directing and controlling an enterprise, and for annual budgets in the millions of dollars.

**Participatory Requirements:** Built around our intent to actively engage with each other to build robust relationships, learn together and achieve measurably significant benefits:

1. Active engagement in at least one other professional association or charitable organization.
2. Commitment to the and values and intent of the TENS organization through:
  - a. Consistent engagement in TENS Functions and Committee activities.
  - b. Willingness to share in the work of running TENS through taking on leadership and operational roles.
  - c. Commitment to supporting other TENS members in the pursuit of their professional interests and objectives.
  - d. Relationship style that connects with fellow members on a personal level.